

SAMPLE DRAFT COPY OF BUYER'S CORPORATE LETTER OF INTENT

FOR PURCHASING INDUSTRIAL PRODUCTS.

(ON BUYER'S OWN OFFICIAL BUSINESS LETTERHEAD)

FULL CORPERATE LETTER OF INTENT

We, the undersigned (name of buyer) acting with full legal corporate authority and responsibility confirm that we are willing to be able to enter into a contractual agreement with (name of seller), to purchase the products(s) mentioned below and hereby submit this formal letter of intent with the attached/enclosed cank comfort letter from our bank to confirm our intention to purchase the product.

NAME OF PRODUCT: _____

QUANTITY REQUIRED: _____

PRICE PER UNIT: _____

PACKING: _____

SHIPMENT: _____

PORT OF DELIVERY: _____

DELIVERY TIME EXPECTED: _____

TERMS OF PAYMENT: By irrevocable, confirmed, transferable documentary L/C instrument, issued by or confirmed by (name of bank and duly guaranteed for the total amount contracted by same, 100 percent payable at sight upon presentation of documents.

DATE: _____

BUYER'S NAME: _____

OFFICIAL TITLE: _____

SIGNATURE: _____

FULL LEGAL COMAPANY NAME: _____

Buyer's corporate seal

Sample draft copy of bank comfort letter

NOTE PLEASE: This docuement should be signed by two (2) senior bank officials (on bank's official letterhead)

DATE: _____

DEAR SIRs:

WE HEREWITH COFIRM THAT OUR CLIENT, (BUYER'S NAME) HAS THE FINANCIAL CAPACITY FOR A TRANSACTION WITH THE SELLER FOR AN AMOUNT OF USD \$ (AMOUNT OF TRANSACTION IN USA DOLLARS) FOR THE PURCHASE OF (NAME AND QUANTITY OFPRODUCT [S]) IN ACCORDANCE WITH THE TERMS OF PURCHASE PROPOSED IN BUYER'S LETTER OF INTENT THAT WILL BE PRESENTED TOGETHER WITH THIS BANK CONFORT LETTER FOR YOUR CONSIDERATION AND BE NEGOTIATED BY SELLER AND BUYER.

SINCERELY,

BANK NAME

BANK OFFICER'S SIGNATURE, PRINTED NAME, AND OFFICIAL TITLE

BANK OFFICER'S SIGNATURE, PRINTED NAME, AND OFFICIAL TITLE

BANK'S OFFICIAL SEAL